



## 月度工作简报

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# MONTHLY REPORT

### 第十次上海公共外交对话会举行，协会黄峰会长受邀参会并作发言

6月30日，第十次上海公共外交对话会在市政协江海厅举行，本次会议以“控疫情，稳经济，提升对外开放水平”为主题，上海市政协副主席李逸平、中国公共外交协会会长吴海龙发表致辞，商务部原部长陈德铭、上海市政协副主席、上海公共外交协会会长周汉民发表主旨演讲，上海市商务委副主任诸旖出席并作交流发言，协会副会长、荷兰皇家帝斯曼集团中国区总裁周涛出席并作交流分享。

协会会长黄峰就“当前外商直接投资形势分析”作交流分享，对影响外国直接投资的因素进行了分析，认为当前对外商投资企业和外国投资者信心影响最大的是不确定性。未来要尽可能地降低不确定性，防止因投资风险溢价上升而造成的外资流出；顺应外国直接投资趋势，更加关注非股权经营模式；建立外资跨境流动的全口径监测机制，加强与国际通行规则的接轨。（图1）



图1

### 市商务委召开2022年外资中小企业专场圆桌会

6月20日，市商务委主任顾军召开2022年外资中小企业专场圆桌会，协会组织会员企业圣东尼（上海）针织机器有限公司、依合斯电梯扶手（上海）有限公司、上海雷迪埃电子有限公司、科凯精细化工（上海）有限公司、博恬（上海）五金有限公司、再鼎医药（上海）有限公司6家公司参加会议。

会议由市商务委副主任诸旖主持。协会会长黄峰，市卫健委、市发改委、市经信委、市科委、市人社局、市生态环境局、浦东新区政府等相关单位负责人参加了会议。会上，市卫健委疾控处处长吴立明介绍了上海市防疫形势和对企业复工复产的防疫提示，诸旖副主任介绍了上海市加快经济恢复和重振的相关政策，黄峰会长介绍了服务外资中小企业的情况。

6家企业负责人分别介绍了企业防疫和复工复产情况，表达了对投资上海的决心和信心，并围绕优化营商环境、中小企业扶持政策、助企纾困政策落地、科创中心建设、环保、职业技能培训等方面提出了相关问题和建议。市相关单位和区政府相关负责人现场进行了回应。



## 协会第一届监事会第七次会议顺利召开

6月16日，协会第一届监事会第七次会议以视频会议方式召开，协会监事长依视路集团大中华区事务总裁吕建中、监事思科系统（中国）研发有限公司副总李韧密、尼康映像仪器销售（中国）有限公司副总经理兼工会主席张新、上海实业马利画材有限公司销售部副经理支卫以及协会会长黄峰、副会长兼秘书长刘生等同事参会，会议由监事长吕建中主持。

协会通报了2022年上半年协会关于抗击疫情的相关工作、协会分支机构清理情况、数字化项目进展情况、协会制度建设情况等事项。监事会对协会在此轮疫情期间为会员企业提供的支持和帮助表示充分肯定，并对有关事项提出意见和建议。（图2）



图 2

## 协会动态

### 6月9日

协会会长黄峰和副秘书长马蓝赴上海虹桥国际中央商务区管理委员会拜访副主任孔福安和商务发展处处长杨旭波。双方就如何加强协会和虹桥商务区合作展开讨论，共同为外资企业提供深度服务。

### 6月17日

协会会长黄峰接待上海国际经济贸易仲裁委员会副秘书长张悦、事业发展部副部长许索晟一行，双方就未来合作进行了交流。

### 6月22日

协会会长黄峰、常务副秘书长李洁和副秘书长马蓝接待黄浦区商务委副主任王峻、科长何雪峰一行，双方就未来合作进行了交流。

### 6月24日

协会副会长刘生、副秘书长麻伟锋接待了市商务委进口博览会协调处石小平处长一行，双方就如何在外资会员企业中做好第五届进口博览会宣传工作进行了商讨。

## 6月24日

聚水潭网络科技有限公司来访协会，协会常务副秘书长李洁接待并与公共事务总监颜嘉梁进行交流。

## 6月30日

葛兰素史克日用保健品（中国）有限公司来访协会，协会会长黄峰和副秘书长麻伟锋接待并与中国大陆和香港地区企业事务部负责人傅悦进行交流。

## 协会活动

6月协会共举办10场活动，1-6月累计举办活动62场。

### “如何看待当前部分中外企业向外迁移”宏观政策洞察讲座

6月1日，协会与上海发展研究基金会合作举办“上海发展沙龙”宏观政策洞察讲座——如何看待疫情下，部分中外企业向外迁移。讲座邀请了来自中国社科院世界经济与政治研究所、复旦大学世界经济研究所、西门子中国、亚商资本、上海美商会的专家、学者等分析讨论了外商投资现状与中外企业外迁的原因。并提出应该客观看待外迁现象的同时，利用此次变革带来的发展机遇。协会会长黄峰出席并作交流分享。

### “后疫情时代——企业降本增效”云端分享会

6月2日，协会联合上海江三角律师事务所，以“后疫情时代企业降本增效”为主题，举办了一场云端分享会。本次分享会邀请到了五位专业律师分别主讲了组织机构变革和人员优化、人员优化场景下谈判实务、企业降本增效之员工管理、新常态下远程办公管理精要和应急状态用工管理的调整与适应等五个内容，不仅让学员学习了企业的破局之道，而且还深入了解了劳动法的精要。

### “组织能力建设的六个关键词”技能培训

6月7日，协会举办了“组织能力建设的六个关键词”技能培训，邀请盖雅工场人力资源副总裁从组织能力建设价值为切入点，为学员展现了企业组织能力建设的方法论，并分享了组织能力建设的全景路径图。培训过程中，讲师还特别提示了在组织成长中需要注意的一些关键挑战，包括从横向和纵向两个维度去判定组织上下是否达成共识以及组织内部是否达成协作。最后，讲师详细阐述了6个组织能力建设的关键点，包括了战略管理、组织结构管理、共识管理、连接管理、干部管理和企业文化。

### “企业绿色电力采购的探索与实践”政策讲座

6月9日，协会联合远景能源有限公司举办了“企业绿色电力采购的探索与实践”政策讲座，邀请了远景能源电力与环境产品交易与供应负责人和远景能源电力市场高级分析师，分别从场内直接投资、绿色电力证书采购、直接购电协议、分布式发电市场化交易等方面出发，为会员企业阐述了如何在中国市场开展绿色电力采购的解决方案，助力企业碳减排目标的实现。

### “疫情和俄乌冲突对物流和供应链的影响”讲座

6月14日，协会举办“疫情和俄乌冲突对物流和供应链的影响”赋能中小企业系列讲座，邀请日通国际物流（中国）有限公司东亚总部高级顾问就当前疫情对航空运输的影响及目前所面临的问题，俄乌冲突对物流和供应链的影响以及后疫情时代跨境电商、RCEP协定的生效对物流和供应链带来的机遇与挑战，分享了自己的见解。本次讲座由协会常务副秘书长李洁主持。

## “Excel 实用功能和进阶培训”技能培训

6月27-28日，协会举办“Excel 实用功能和进阶培训”，邀请资深 OFFICE 培训专家为学员分享了一系列的 EXCEL 快捷键、数据整理、公式函数、数据分析和图表呈现等内容，帮助学员在工作中更高效地操作 Excel。

## 2022 年跨境贸易营商环境改革政策线上宣讲会

6月29日，市商务委会同上海海关、市交通委、上港集团、亿通公司等单位举办两场跨境贸易营商环境改革政策线上宣讲会，协会组织 50 余家企业线上参会。

会上，市商务委自贸处相关负责人对 2022 年上海跨境贸易营商环境改革政策作了总体介绍；上海海关综合业务处相关负责人等同志介绍了无陪同查验、第三方采信等惠企措施，以及疫情期间上海海关推动企业复工复产、保障口岸核心功能运行的举措；市交通委港监处相关负责人介绍了市交通委保通保畅、港航减费等政策；上港集团生产业务部相关负责人介绍了上海港在智慧港口建设、筑牢港口防疫防线、促进物流保畅、助力企业复工复产方面的措施；亿通公司范修斌等同志重点介绍了上海国际贸易单一窗口中的预约申报功能及海运电放提单在线交单服务。

## 6 月活动回顾：

	时间	主题
监事会	6月16日	协会第一届监事会第七次会议
MPI	6月1日	如何看待当前部分中外企业向外迁移
政策讲座	6月9日	企业绿色电力采购的探索与实践
	6月20日	市商务委外资中小企业专场圆桌会
	6月29日	2022年跨境贸易营商环境改革政策线上宣讲会
赋能中小企业系列讲座	6月14日	疫情和俄乌冲突对物流和供应链的影响
技能培训	6月2日	后疫情时代——企业降本增效云端分享会
	6月7日	组织能力建设的六个关键词
	6月27日	Office系列——Excel常用实用培训
	6月28日	Office系列——Excel进阶提高培训

## 新会员

6 月新入会企业 3 家，本年度累计新入会企业 22 家。

### 西门子（中国）有限公司上海分公司

截至 2021 年，西门子在大中华区拥有 4600 多名研发和工程人员，在中国拥有 21 个研发中心，以及近 11000 项有效专利及专利申请。顶尖的研究人员在西门子设在北京、上海、苏州、南京、武汉、无锡、青岛和成都等地的世界一流的创新实验室里工作，为中国的创新驱动发展作出贡献。西门子业务遍及全球，专注于服务楼宇和分布式能源系统的智能基础设施，以及针对过程工业和制造业的自动化和数字化等领域。西门子致力于促进数字化世界和物理世界的融合，让广大客户乃至全社会受益。

### 迈威迩电子科技（上海）有限公司

迈威迩电子科技（上海）有限公司成立于 2006 年，总部位于美国加州硅谷，全球员工逾 5,000 人，拥有全球专利 10,000 余项，中国总部位于上海张江，并在北京、南京、成都设有研发中心。迈威迩以超越想象的速度来传输信息，从而为数字存储行业带来全新变革。25 年来，企业一直受到世界领先技术公司的信赖，运用专为客户当前需求和未来理想而设计的半导体解决方案实现对全球数据的移动、存储、处理与保护。通过深度合作及透明化的流程，公司能够推进未来企业、云计算、汽车及运营商市场不断转型，持续向前发展。

### 上海新诤信知识产权服务股份有限公司

上海新诤信知识产权服务股份有限公司成立于 2009 年，总部位于上海，目前在北京、广州、深圳、苏州、长沙、香港、美国芝加哥、旧金山等地设立有分支机构。新诤信集团拥有 1000 多位具备法律、商业、技术、市场、政府关系等知识背景的专业团队，为不同类型的客户提供“一站式”知识产权服务，范围涵盖商标权、专利权和著作权等三大主要知识产权权利类型，包括知识产权保护管理咨询服务、知识产权保护维权服务以及与知识产权保护相关的其他服务，已累计为近 600 家国内外知名企业提供“一站式”知识产权保护解决方案，保护客户的知识产权权利，提升客户无形资产价值。



## HIGHLIGHTS

### The 10th Shanghai Public Diplomacy Dialogue was held, and Huang Feng, Chairman of SHFIA, was invited to attend and deliver a speech

On Jun. 30, the 10th Shanghai Public Diplomacy Dialogue was held in the Jianghai Hall of the Chinese People's Political Consultative Conference (CPPCC) Shanghai Municipal Committee, with the theme of "Controlling the Pandemic, Stabilizing the Economy, and Boosting the Level of Opening-Up to the Outside World". Among the event guests, Li Yiping, Vice Chairman of the CPPCC Shanghai Municipal Committee, and Wu Hailong, Chairman of the China Public Diplomacy Association, made remarks, while Chen Deming, former Minister of Commerce, and Zhou Hanmin, Vice Chairman of the CPPCC Shanghai Municipal Committee and Chairman of the Shanghai Public Diplomacy Association, delivered keynote speeches. Also, Zhu Yi, Deputy Director of the Shanghai Municipal Commission of Commerce, and Zhou Tao, Vice Chairman of SHFIA and President of Royal DSM China, were invited to attend and make exchange speeches.

Huang Feng, Chairman of SHFIA, exchanged views on the topic "Analysis of the Current Situation of Foreign Direct Investment". He analyzed the factors affecting foreign direct investment, and held that uncertainty is the greatest impact on the confidence of foreign-invested enterprises and foreign investors. He said that in the future, it is necessary to reduce uncertainty as much as possible and prevent the outflow of foreign capital caused by rising investment risk premiums; pay more attention to non-equity business models in line with the trend of foreign direct investment; and establish a full-channel monitoring mechanism for the cross-border flow of foreign capital, and strengthen the consistency with international practices. (See Photo 1)



Photo 1



Photo 2

### The Shanghai Municipal Commission of Commerce held special roundtable meeting for foreign-funded SMEs

On Jun. 20, Gu Jun, Director of the Shanghai Municipal Commission of Commerce (SMCC), convened the 2022 special roundtable meeting for foreign-funded small and medium-sized enterprises, which was attended by six member enterprises under

SHFIA's organization, namely Santoni (Shanghai) Knitting Machinery Co., Ltd., EHC Elevator Handrail (Shanghai) Co., Ltd., Shanghai Radial Electronics Co., Ltd., Pulcra Specialty Chemicals Shanghai Co., Ltd., BoTian (Shanghai) Hardware Co., Ltd., Zai Lab (Shanghai) Co., Ltd.

The meeting was presided over by Zhu Yi, Deputy Director of SMCC, and joined by Huang Feng, Chairman of SHFIA as well as officials from relevant government agencies such as the Shanghai Municipal Health Commission, the Shanghai Municipal Development and Reform Commission, the Shanghai Municipal Commission of Economy and Informatization, the Shanghai Municipal Science and Technology Commission, the Shanghai Municipal Bureau of Human Resources and Social Security, the Shanghai Municipal Bureau of Ecology and Environment, and the Pudong New Area Government. At the meeting, Wu Liming, Director of the Disease Control Department of the Shanghai Municipal Health Commission, introduced the situation of pandemic prevention and control in Shanghai and provided tips for enterprises to resume work and production; Zhu Yi, Deputy Director of SMCC, presented Shanghai's relevant policies to accelerate economic recovery and revitalization; and Huang Feng detailed the city's efforts to serve foreign-funded small and medium-sized enterprises.

Representatives from the six enterprises all introduced their situation of pandemic prevention and resumption of work and production, expressed their determination and confidence in investing in Shanghai, and put forward questions and suggestions on optimizing the business environment, supporting small and medium-sized enterprises, implementing relief policies for enterprises, building Shanghai into a hub of science and innovation, environmental protection, and vocational and technical training. Their questions were answered by officials from relevant municipal- and district-level government agencies on the spot.

### **7th meeting of 1st SHFIA Supervisory Board was successfully convened**

On Jun. 16, the seventh meeting of the 1st SHFIA Supervisory Board was held by video conference, which was attended by Lv Jianzhong, Supervisory Board Chair and President of General Affairs of Essilor Greater China, Li Renmi, Supervisory Board Member and VP of Cisco Systems (China) R&D Co., Ltd., Zhang Xin, Supervisory Board Member and Vice GM & Labor Union Chairman of Nikon Imaging (China) Sales Co., Ltd., Zhi Wei, Supervisory Board Member and Deputy Manager of the Sales Department at Shanghai SICC Marie Painting Materials Co., Ltd., Huang Feng, Chairman of SHFIA, and Liu Sheng, Vice Chairman and Secretary-General of SHFIA. The meeting was chaired by Supervisory Board Chair Lv Jianzhong.

SHFIA reported the association's relevant work in 2022 H1 on the fight against the COVID-19 pandemic, the cleaning-up of association's branches, the progress of the digitalization project, and the development of the SHFIA governance system. The Supervisory Board fully affirmed the support and assistance provided by SHFIA to member enterprises during this round of COVID-19 resurgence and put forward opinions and suggestions on relevant matters. (See Photo 2)



## SHFIA NEWS

### Jun. 9

SHFIA Chairman Huang Feng and Deputy Secretary-General Ma Lan visited Kong Fu'an, Deputy Director of the Administration Committee of the Shanghai Hongqiao International Central Business District, and Yang Xubo, Director of the Commercial Development Department. The two sides discussed how to strengthen the cooperation between SHFIA and the Hongqiao Business District, and jointly provide in-depth services for foreign enterprises.

### Jun. 17

Huang Feng, Chairman of SHFIA, received Zhang Yue, Deputy Secretary-General of the Shanghai International Economic and Trade Arbitration Commission, and Xu Suosheng, Deputy Director of the commission's Business Development Department, and the two sides exchanged views on future cooperation.

### Jun. 22

SHFIA Chairman Huang Feng, Executive Deputy Secretary-General Jessica Li, and Deputy Secretary-General Ma Lan received the delegation from the Huangpu District Commission of Commerce, which was headed by deputy director Wang Jun and section chief He Xuefeng. The two sides exchanged views on future cooperation.

### Jun. 24

SHFIA Vice Chairman Liu Sheng and Deputy Secretary-General Wilson Ma received Shi Xiaoping, Director of the Department of CIIE Coordination of the Shanghai Municipal Commission of Commerce, and the two sides discussed how to better promote the 5th CIIE among SHFIA member enterprises.

### Jun. 24

A delegation from Jushuitan Network Technology Co., Ltd. visited SHFIA, where the association's executive deputy secretary-general Jessica Li received and exchanged views with Yan Jialiang, Jushuitan's director of public affairs.

### Jun. 30

A delegation from GlaxoSmithKline Consumer Health (China) Co., Ltd. visited SHFIA, where the association's chairman Huang Feng and deputy secretary-general Wilson Ma received and exchanged views with Fu Yue, Head of Corporate Affairs for Consumer Health at GSK Chinese Mainland and Hong Kong.

## SHFIA EVENTS

In Jun., SHFIA held 10 events. From Jan. to Jun., SHFIA held a total of 62 events.

## **Macro–Policy Insight Seminar on "How to View the Current Relocations of Some Chinese and Foreign Enterprises"**

On Jun. 1, SHFIA cooperated with the Shanghai Development Research Foundation to hold the "Shanghai Development Salon" Macro Policy Insight Seminar themed "How to View the Current Relocations of Some Chinese and Foreign Enterprises". Experts and researchers from the Institute of World Economics and Politics of the Chinese Academy of Social Sciences, the Institute of World Economics of Fudan University, Siemens China, ABC Capital, and the American Chamber of Commerce in Shanghai were invited to analyze and discuss the current situation of foreign investment and the reasons for the relocation of Chinese and foreign enterprises. Lecturers also proposed that while looking at the phenomenon objectively, we should take advantage of the development opportunities brought by the change. Huang Feng, Chairman of SHFIA, attended and shared his thoughts.

## **Virtual Sharing Session on "Post–COVID Era – Enterprise Cost Reduction and Efficiency Improvement"**

On Jun. 2, SHFIA joined hands with River Delta Law Firm to hold a virtual sharing session on the theme of "Post–COVID Era – Enterprise Cost Reduction and Efficiency Improvement". Five lawyers were invited to give lectures on topics such as organizational reform and personnel optimization, negotiation practice in personnel optimization scenarios, employee management in enterprise cost reduction and efficiency improvement, essential remote office management under the new COVID–19 normal, and adjustment and adaptation of emergency–state employment management. The sharing session allowed the trainees to not only learn how to break the dilemma that enterprises face, but also deeply understand the essence of labor law.

## **Skills Training on "Six Keywords for Building Organizational Capacity"**

On Jun. 7, SHFIA held a skills training on the theme of "Six Keywords for Building Organizational Capacity", which invited the VP of human resources of Gaia Works to present the methodology of enterprise organizational capacity building to the trainees, and shared a panoramic roadmap of organizational capacity building. During the training, the instructor also highlighted some key challenges worthy of attention in the growth of an organization, including judging whether there is consensus across the whole organization and whether there is cooperation within the organization from both horizontal and vertical dimensions. Finally, the lecturer elaborated on the six key points of organizational capacity buildings, including strategic management, organizational structure management, consensus management, connection management, executive management and corporate culture.

## **Policy Seminar on "Exploration and Practice of Enterprise Green Power Procurement"**

On Jun 9, SHFIA and Envision Energy Co., Ltd. jointly held a policy seminar on "Exploration and Practice of Enterprise Green Power Procurement", which invited Envision Energy's head of power and environmental product trading and supply and senior analyst of electricity market. From the perspectives of direct in–field investment, green power certificate procurement, direct power purchase agreement, and distributed power generation market–oriented trading, the lecturers explained

to member enterprises how to execute green power procurement solutions in the Chinese market and help enterprises achieve carbon emission reduction goals.

### **Seminar on "The Impact of COVID-19 Pandemic and Russian-Ukrainian Conflict on Logistics and Supply Chains"**

On Jun. 14, SHFIA held a seminar on "The Impact of COVID-19 Pandemic and Russian-Ukrainian Conflict on Logistics and Supply Chains" as part of its "Empowering SMEs" seminar series. The event invited senior consultants from the East Asia Headquarters of Nikto International Logistics (China) Co., Ltd. to share their views on the current impact and challenges of the current COVID-19 pandemic on air transport, the impact of the Russian-Ukrainian conflict on logistics and supply chains, and the opportunities and challenges brought by cross-border e-commerce and RCEP agreements in the post-COVID era to logistics and supply chains. The seminar was chaired Jessica Li, Executive Deputy Secretary-General of SHFIA.

### **Skills Training "Useful Features and Advanced Training of Microsoft Excel"**

On Jun. 27-28, SHFIA held a skills training on "Useful Features and Advanced Training of Microsoft Excel", inviting senior OFFICE training experts to share a series of EXCEL shortcuts, data collation, formula functions, data analysis, chart presentation, etc., helping trainees operate the spreadsheet program more efficiently in their daily work.

### **Online Seminar on "2022 Cross-border Trade Business Environment Reform Policies"**

On Jun. 29, the Shanghai Municipal Commission of Commerce (SMCC), together with the Shanghai Customs, the Shanghai Municipal Transportation Commission, SIPG Group, E&P International and more, held two online sessions on cross-border trade business environment reform policies. SHFIA organized more than 50 member enterprises to participate in the online seminar.

At the sessions, an official from SMCC's Free Trade Department made a general introduction to the reform policies of Shanghai's cross-border trade business environment in 2022; an official from the Shanghai Customs' Comprehensive Business Department introduced measures to benefit enterprises such as unaccompanied inspection and third-party acceptance, as well as measures taken by the Shanghai Customs to promote the resumption of work and production and ensure the core functions of port operations during the pandemic; an official from the Port Supervision Department of the Shanghai Municipal Transportation Commission introduced the commission's policies to ensure smooth operation and reduce the fee of port and shipping; an official from the Production Business Department of SIPG Group introduced the group's measures in developing smart ports, building solid COVID-19 defense, promoting logistics security, and helping enterprises resume work and production; and Fan Xiubin and his colleagues from E&P International focused on the appointment-based declaration function in the Shanghai international trade single window and the online submission service of the sea freight telex release.



## June Event Review:

	Time	Theme
Supervisory board	June 16 <sup>th</sup>	The seventh meeting of the first session of the Supervisory Board of SHFIA
MPI	June 1 <sup>st</sup>	How to view the current migration of some Chinese and foreign enterprises?
Policy lectures	June 9 <sup>th</sup>	Exploration and practice of enterprise green power procurement
	June 20 <sup>th</sup>	Municipal Commission of Commerce foreign-funded small and medium-sized enterprises special roundtable
	June 29 <sup>th</sup>	The 2022 Online seminar on cross-border trade business environment reform policies
Empower SMEs Seminar Series	June 14 <sup>th</sup>	The impact of the pandemic and the Russian-Ukrainian conflict on logistics and supply chains
Skills training	June 2 <sup>nd</sup>	Post-epidemic era – enterprise cost reduction and efficiency increase cloud sharing meeting
	June 7 <sup>th</sup>	Six key words for organizational capacity-building
	June 27 <sup>th</sup>	Office Series – Excel common practical training
	June 28 <sup>th</sup>	Office Series – Excel Advanced Enhancement Training

## New Members

In Jun., SHFIA welcomed 3 new members, and so far in 2022, 22 new enterprises have joined the association.

### Siemens AG (Berlin and Munich)

As of 2021, Siemens has more than 4,600 R&D and engineering personnel in Greater China, 21 R&D centres in China, and nearly 11,000 valid patents and patent applications. Top researchers work in Siemens' world-class innovation labs in Beijing, Shanghai, Suzhou, Nanjing, Wuhan, Wuxi, Qingdao and Chengdu, contributing to China's innovation-driven development. Siemens operates globally, focusing on intelligent infrastructure for buildings and distributed energy systems and automation and digitalization for the process and manufacturing industries. Siemens is committed to promoting the integration of the digital world and the material world so that customers and the whole society can benefit.

### Marvell Technology (Shanghai) Ltd.

Marvell Technology (Shanghai), Ltd. was established in 2006, now with 5000 employees worldwide, their headquarter based in the Silicon Valley of California

USA, they own over 1000 patent across the world and are found in the Silicon Valley located in California, USA. Marvell Technology (Shanghai) Ltd. has research centres operating from Beijing, Nanjing, and Chengdu, and their China headquarter is located in Shanghai Zhangjiang. Marvell Technology will transmit data faster than the speed of sound, revolutionising the Digital Storage industry. Over the course of 25 years, Marvell Technology has always been trusted by many world-leading technology-based companies. Move, store, process and protect global data with semiconductor solutions designed for customers' current needs and future ideals. Through in-depth cooperation and transparent processes, the company can promote the transformation and continuous development of the enterprise, cloud computing, automotive and operator markets in the future.

### Sinofaith IP Group

Established in 2009, Sinofaith IP Group's headquarter is located in Shanghai, with subsidiaries and liaison offices in Beijing, Guangzhou, Shenzhen, Suzhou, Changsha, Hongkong, Chicago, San Francisco, etc. It has a team of more than 1,000 highly professional staff with rich knowledge or background in law, commerce, technology, market, and government relations, all of whom are equipped with a complex knowledge system, excellent planning ability, powerful resource integration ability, and efficient execution force. By taking "strengthening the IP protection and promoting the IP utilization" as a guiding principle, Sinofaith has developed into one of the largest domestic IP protection service providers.

By implementing the business models of "consultation plus execution" and "technique plus service" into the IP service industry, Sinofaith provides an innovative style of "one-stop" IP protection service for its clients. Covering the three main types of IP rights, i.e., trademark, patent and copyright, the service is not only manifested in the IPR management consultation, the IPR protection, and also in other relevant areas. Sinofaith has been helping a total of more than 600 domestic and foreign well-known enterprises, by providing them with the "one-stop" IP protection solutions, to fully protect their legitimate IP rights and fundamentally increase their intangible asset values.



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