



SHANGHAI
FOREIGN INVESTMENT
ASSOCIATION
上海市外商投資協會



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MONTHLY REPORT

协会组织会员企业现场参加 2023 上海商务情况通报会

2月27日，2023上海商务情况通报会举行。本次通报会采取“主会场+分会场”、“线上+线下”的形式召开，上海市副市长华源出席并讲话，市政府副秘书长顾洪辉主持会议。市商务委副主任、一级巡视员申卫华通报本市商务领域重点工作。上海市外商投资协会组织了赛诺菲、米其林、上海国际主题乐园、欧莱雅、3M、巴斯夫等46家会员企业在主会场现场参会。协会会长黄峰参加会议。

协会召开 2023 年度工作会议

2月3日，上海市外商投资协会召开2023年度工作会议。会议由协会副会长兼秘书长刘生主持。协会秘书处会员部、权益保护部、中小企业服务部、综合管理部、全资子公司上海外商投资咨询有限公司负责人汇报了2023年工作计划；协会商业工作委员会、汽车分会、外企志愿服务工作委员会、医药健康工作委员会、人力资源分会、日资企业分会、智能制造分会7个分支机构的代表汇报了2022年工作总结和2023年工作计划。会上评选出了外企志愿服务工作委员会为2022年度优秀分会。黄峰会长在会议最后的发言中肯定了2022年各分会的工作，并对2023年秘书处各部门和各分会的工作提出了要求。

2月1日

协会常务副秘书长李洁拜访上海市中小企业服务中心专精特新部部长焉琳琳，就2023年中小企业服务合作内容进行讨论。

2月2日

黄浦区重点外资企业新春恳谈会暨推进可持续发展主题沙龙召开，黄浦区委书记杲云，区委副书记、区长沈山州，市商务委总经济师罗志松，黄浦区副区长王霖、协会会长黄峰出席。黄浦区20余家重点外资企业代表应邀参加活动，政企共谋可持续、高质量发展大计。（图1）

2月7日

2023年商务工作会议召开，副市长华源出席会议并讲话，市政府副秘书长顾洪辉主持会议，市商务委主任、党组书记顾军作全市商务工作报告。协会会长黄峰参会。

2月7日

协会副秘书长马蓝参加虹桥海外贸易中心合作促进会新年座谈会，与位于虹桥商务区的海外贸易商会进行交流。

2月7日

协会常务副秘书长李洁拜访上海质量管理科学研究院培训中心副主任刘蕾。

2月8日

协会会长黄峰和常务副秘书长李洁一行拜访黄浦区外资孵化基地，与黄浦区商务委副主任王峻就进一步服务好黄浦区外资中小企业进行讨论。

2月8日

玫琳凯（中国）有限公司副总裁张晶来访协会，协会会长黄峰接待并进行交流。

2月9日

丹佛斯（中国）投资有限公司薛力副总裁来访协会，与协会会长黄峰就加强双方合作进行交流。（图2）



图1



图2

2月9日

协会副会长兼秘书长刘生拜访浙江省外商投资企业协会谢春叶秘书长，双方就2023年长三角外资协会联盟会议相关事宜进行了探讨和交流。

2月13日

NX国际物流（中国）东亚地区总裁松尾纯利一行来访，协会会长黄峰接待并进行交流。

2月17日

协会常务副秘书长李洁拜访上海市经信委中小企业办副主任赵一，双方就服务外资中小企业工作开展探讨。

2月20-22日

协会会长黄峰带队赴泰国曼谷参加了由联合国亚太经社理事会（ESCAP）和世界投资促进机构协会（WAIPA）共同举办的以“外国直接投资（FDI）”为主题的会议和训练营，期间还拜访了泰国正大集团及泰国青年企业家协会。（图3-4）



图 3



图 4

2月22日

威海外商投资企业协会会长王军利一行来访，协会副会长刘生接待并进行了交流。

2月27日

黄浦区人大财经委、淮海街道人大工委在协会会议室举办“共话优化营商环境，助推政府服务质效”——人大代表、企业代表与政府部门面对面座谈会，围绕优化外资营商环境进行座谈互动。区人大常委会徐惠明副主任出席并讲话，协会会长黄峰参加会议并发言。

2月27日

协会副会长兼秘书长刘生参加了上海市奉贤区外商投资企业协会第六届第三次会员大会，并在大会上进行致辞。

走访企业名单（8家）：

赢创（上海）投资管理有限公司

美国爱达荷州中国代表处

上会会计师事务所（特殊普通合伙）

凯龙私募基金管理（上海）有限公司

上海佳庚企业管理咨询有限公司

英特尔传送带（上海）有限公司

上海市华诚律师事务所

北京天驰君泰律师事务所上海分所

协会活动

2月协会共举办6场活动。本年度累计举办了8场活动。

赋能中小企业系列讲座一“宜家采购和供应链管理之道”

2月10日，协会举办今年第1场赋能中小企业系列讲座一“宜家采购和供应链管理之道”，特邀宜家采购及物流东亚区战略采购经理宋妍女士介绍宜家的采购模式和供应商管理，并分享宜家在供应链管理方面的最佳实践，帮助中小企业提升供应链管理体系，增进供应链的效能和韧性。本次讲座共吸引近107位企业代表参加。

虹桥外企联谊会“逃逸二次衰退—2023 全球宏观展望”讲座

2月14日，虹桥国际中央商务区外商投资企业联谊会举办2023年首场活动“逃逸二次衰退—2023 全球宏观展望”讲座。讲座环节，国金证券宏观经济组资深分析师陈达飞先生介绍了全球经济周期，比较了全球经济自上世纪60年代以来的衰退情况，分析了美国、欧盟和新兴市场2023年的经济走势，并对我国“双循环”互补结构、扩大内需、产业升级等发展战略进行展望。来自上海及长三角地区的近60名企业和政府机构代表参会。虹桥国际中央商务区管委会投促处副处长朱莹华参加本次活动，介绍了商务区“大交通、大商务、大会展、大科创”四大核心功能，主要优势以及重点产业布局。（图5）



图 5



图 6

中日经济趋势分析讲座暨日资企业分会 2023 新年会活动掠影

2月21日，日企分会假座上海花园饭店举办了中日经济趋势分析讲座暨2023年新年会，来自各行各业的70多家日资企业的代表参加了本年的首场活动。活动共分三个环节：第一个环节由上海社会科学院外国投资研究中心主任李小钢教授分享当下中日关系的现状及未来趋势展望；第二个环节由上海市公安局出入境管理局黄浦分局张吾乐警官解读最新的出入境政策；第三个环节安排会员企业之间的互动交流。

协会综合管理部范红主任出席本次活动并代表协会发表新春贺词，日企分会张新会长介绍了2023年日企分会的工作活动计划。活动最后，参加活动的会员企业之间进行了形式活泼、氛围轻松的互动交流。（图6）

跨境贸易便利化政策主题宣讲会

2月23日，协会联合建行上海市分行举办跨境贸易便利化政策主题宣讲会。会上，人行上海总部、外汇局上海市分局相关负责人解读了跨境人民币、外贸收支便利化等相关政策。建行上海市分行分享了相关产品服务，并邀请企业代表围绕便利化结算体验分享交流。本次活动吸引了共计150余家企业通过线上、线下形式参与。

2 月活动回顾：

	时间	主题
政企沟通	2 月 27 日	2023 上海商务情况通报会
MPI	2 月 14 日	人工智能的现状和未来
虹桥外企联谊会系列活动	2 月 14 日	逃逸二次衰退——2023 全球宏观展望
赋能中小企业系列讲座	2 月 10 日	宜家采购和供应链管理之道
政策讲座	2 月 23 日	“稳外贸、促便利”跨境贸易便利化政策主题宣讲会
分会活动	2 月 21 日	中日经济趋势分析讲座暨日资企业分会 2023 新年会

新会员

2 月新入会企业 7 家，本年度累计新入会企业 12 家。

日本邮船（中国）有限公司

1885 年 10 月 1 日，由邮便汽船三菱会社和共同运输会社合并而成的日本邮船株式会社正式成立。截止至 2022 年 3 月底，日本邮船集团运营着一支由 658 艘船舶组成的船队，并拥有一定数量的货机和卡车。不仅仅是船队，遍布全球的子公司 / 关联公司与 35,000 余名员工组成了强大高效的运作网络，致力于以横跨海、陆、空的高质量物流解决方案为人类社会的发展和进步作贡献。1995 年日本邮船（中国）有限公司在上海正式成立，随后深耕中国近三十年，公司一直致力于参与教育、环保、慈善等领域的活动。

柯尼卡美能达办公系统（中国）有限公司

柯尼卡美能达办公系统（中国）有限公司（以下简称“柯尼卡美能达”）成立于 2005 年，是日本柯尼卡美能达株式会社在中国的全资子公司，总部设在上海，目前在北京、广州、深圳、成都、无锡等地共设有 10 家直属分支机构，渠道服务网络覆盖全国。

秉持“一切以客户为中心”的企业理念，柯尼卡美能达积极践行“创意改变世界”的企业口号，坚持以创新驱动革新，凭借独具匠心的创新产品、个性化的数字化解决方案以及优质的售后服务为各行业用户带来了全新的价值体验，成就了数字化办公时代的商务新典范。凭借领先的创新理念与强大的解决方案实力，柯尼卡美能达现已为制造、医疗、金融保险、物流、教育等多个行业用户提供了专业、高效的数字化整合增值服务。

书赞梭诺（上海）贸易有限公司

作为全球最大的商品浆生产商之一，书赞梭诺致力于面向消费者及工业应用的可再生、桉树生物基材料的创新研发及生产。公司可信赖的产品出口至全球 100 多个国家，在超过 20 亿人的日常生活中发挥着重要作用，提供包括印刷及书写纸、纸巾、纸杯和纸吸管、纸板包装、卫生纸以及纺织原料等多样化产品，还有用于纸尿裤和女性卫生用品的绒毛浆类产品等。公司成立至今已有 98 年历史，并已在巴西和美国证券交易所上市。

书赞梭诺于 2007 年在上海设立了代表处，并于 2020 年变更为全资子公司，主要经营亚洲地区木浆销售。公司拥有专业的物流团队、经验丰富的技术支持团队以及以客户为中心的销售团队。

上海太太乐食品有限公司

上海太太乐食品有限公司创立于 1988 年，于 1999 年加入雀巢，是中国鸡精、鸡粉行业标准起草单位之一。太太乐产品覆盖固态复合风味调味料和液态增鲜调味料两大类的不同系列，多个子品牌，产品规格近 500 个品项。集团拥有超过 4000 名员工，产品覆盖 1 亿个家庭，4 亿消费者和 50 万家餐馆。产品销往 5 大洲，超过 30 个国家。太太乐集团总部及两家工厂坐落于上海嘉定，是当地的纳税主要贡献企业。

上海康茂胜自动控制有限公司

意大利康茂胜公司始创于 1964 年，在世界 70 多个国家设有分支机构。在自动化领域里，康茂胜是意大利最大的气动元件公司，是世界 10 余家气动元件著名厂商之一，在全球拥有 25 个分支机构，53 个独家代理和 8 个全球工厂。

上海康茂胜是意大利康茂胜在华独资企业和其在亚太地区唯一的生产基地，在上海嘉定马陆建有占地 38,000 平方米土地，14,000 平方米现代化厂房，拥有大型物料仓库和完善的加工手段和检测设备。公司年产值上亿，员工 160 人，不仅提供国内气动市场需求，而且也是 CAMOZZI 在亚太地区的生产基地，同时上海康茂胜在上海以外设立了全国十多个分公司和办事处。

公司产品广泛应用于轻工、纺织、印染、食品、包装、印刷、橡塑、化工、电子、汽车和机械设备等行业。康茂胜除了在传统气动领域持续发展，也加大投入大力发展交通运输行业，为公路，铁路和非公路领域的自动化和系统提供解决方案。同时也不断投入流体行业，为工业和生命科学领域提供解决方案。

深圳分期乐信息技术服务有限公司上海分公司

乐信成立于 2013 年 8 月，是中国领先的新消费数字科技服务商，以科技创新不断创造新消费方式，打造了以分期消费品牌分期乐、数字化全场景分期消费产品乐花卡、先享后付产品买吖为核心的新消费服务生态，打通线上线下消费场景，帮助亿万用户快乐消费，通过科技助力商家提升经营能力，助力中国新商业文明加快建设，推动中国经济健康蓬勃发展。目前，乐信围绕一个消费金融核心业务，打造金融数科和科技零售两个增长极，搭建起服务金融机构、品牌商家、小微企业和新市民的新消费生态圈。截至 2021 年底，乐信用户数达 1.65 亿，年交易额超 2100 亿元。

作为新消费数字科技服务商，乐信共享用户、场景、技术、运营能力，为商户提供促进交易转化、拉升交易频次、提升客单价、锁定长期交易、丰富会员体系、沉淀私域流量等价值，吸引着越来越多商家和金融合作伙伴加入，打造出一个稳固、开放、共赢的新消费生态，让新消费释放出最大增长潜力。2013 年创办以来，乐信自身实现了指数级增长，年复合增长率达到 200%，成为中国新消费行业的领军企业之一。

小田（上海）企业顾问有限公司

公司成立于 2023 年初，专注于为在华在沪日资企业提供能力齐全的企业服务，包括但不限于日本企业产品首发代理、法律咨询（合同审核、商务洽谈法务服务、劳务纠纷、法律诉讼）等服务。除此之外，为了加强中国传统文化和世界文化的交流，互相学习，通过互相之间的交流来加强国与国之间的友谊，公司定期举办文化艺术交流活动（画作）。

SHFIA organized member enterprises to attend 2023 Shanghai Commerce Situation Briefing

On February 27, the 2023 Shanghai Commerce Situation Briefing was held in the form of "main site + sub-sites" and "online + offline". The briefing was hosted by Gu Honghui, Deputy Secretary-General of the Shanghai Municipal People's Government, where Hua Yuan, Shanghai Vice Mayor, delivered a keynote speech. Shen Weihua, Deputy Director of the Shanghai Municipal Commission of Commerce, presented a report on the key tasks of the city's commercial sector in 2023. SHFIA organized 46 member enterprises including Sanofi, Michelin, Shanghai Disney Resort, L'Oréal, 3M, and BASF to participate in event at the main site. SHFIA Chairman Huang Feng was also present at the briefing.

SHFIA held 2023 annual work meeting

On February 3, SHFIA held the 2023 annual work meeting, which was hosted by Vice Chairman and Secretary-General Liu Sheng. The chiefs from all divisions of the SHFIA Secretariat, including the member enterprise division, the rights protection division, the SME service division, and the comprehensive administration division, as well as the association's wholly-owned subsidiary – Shanghai Foreign Investment Consulting Co., Ltd., presented their work plans for 2023. Representatives from the association's 7 branches, namely commerce committee, automotive branch, foreign enterprise volunteer service committee, healthcare committee, human resources branch, Japanese enterprises branch, and smart manufacturing branch, presented their 2022 work summaries and 2023 work plans. The meeting also named the foreign enterprise volunteer service committee as the "Outstanding Branch of 2022". In his concluding speech, Chairman Huang Feng affirmed the work of each branch in 2022, and put forward requirements for various secretariat divisions and branches in 2023.

February 1

Jessica Li, Executive Deputy Secretary-General of SHFIA, visited Yan Linlin, Director of the Department of SRDI Enterprises (specialized, refined, differentiated, and innovative enterprises) under the Shanghai Small & Medium-Sized Enterprises Development Service Center, and they discussed collaborations on SME services in 2023.

February 2

Huangpu District held a new year symposium and sustainability-themed salon for foreign enterprises, which was attended by Gao Yun, Party Secretary of Huangpu District, Shen Shanzhou, Deputy Party Secretary and Governor of Huangpu District, Luo Zhisong, Chief Economist of the Shanghai Municipal Commission of Commerce, Wang Nai, Vice Governor of Huangpu District, and Huang Feng, Chairman of SHFIA. Representatives from more than 20 key foreign enterprises in Huangpu District were invited to participate in the event, where government and business jointly explored pathways to sustainable and high-quality development. (See Photo 1)



Photo 1



Photo 2

February 7

The 2023 Shanghai Commerce Work Conference was held, where Hua Yuan, Shanghai Vice Mayor, delivered a keynote speech. The conference was hosted by Gu Honghui, Deputy Secretary-General of the Shanghai Municipal People's Government, with Gu Jun, Party Secretary and Director of the Shanghai Municipal Commission of Commerce, delivering a report on the city's commerce work. SHFIA Chairman Huang Feng was also present at the conference.

February 7

Wilson Ma, Deputy Secretary-General of SHFIA, attended the Hongqiao Overseas Trade Center New Year Symposium on Cooperation Promotion, and exchanged views with overseas chambers of commerce located in the Hongqiao Business District.

February 7

Jessica Li, Executive Deputy Secretary-General of SHFIA, visited Liu Lei, Deputy Director of the Training Center at the Shanghai Academy of Quality Management.

February 8

Huang Feng, Chairman of SHFIA, and Jessica Li, Executive Deputy Secretary-General of SHFIA, visited the Huangpu District Foreign Investment Incubation Center, where they discussed how to better serve foreign SMEs in Huangpu District with Wang Jun, Deputy Director of the Huangpu District Commerce Commission.

February 8

Coco Zhang, VP of External Affairs at Mary Kay China, visited SHFIA, where she was received by Chairman Huang Feng for exchange of views.

February 9

Xue Li, VP of Danfoss (China) Investment Co., Ltd., visited SHFIA, where he was received by Chairman Huang Feng for discussions on how to enhance cooperation. (See Photo 2)

February 9

Liu Sheng, Vice Chairman and Secretary-General of SHFIA, visited Xie Chunye, Secretary-General of the Zhejiang Association of Enterprises with Foreign Investment, and they discussed and exchanged ideas on matters related to the 2023 Meeting of the Yangtze River Delta Alliance of Foreign Investment Associations.

February 13

Juntoshi Matsuo, President of East Asia Region at Nippon Express China, visited SHFIA, where he was received by Chairman Huang Feng for exchange of views.

February 17

Jessica Li, Executive Deputy Secretary-General of SHFIA, visited Zhao Yi, Deputy Director of the SME Office at the Shanghai Municipal Commission of Economy and Informatization, where they explored how to better serve foreign SMEs.

February 20-22

Huang Feng, Chairman of SHFIA, led a delegation to Bangkok, Thailand to participate in the conference and training camp themed "Foreign Direct Investment", which was co-organized by the United Nations Economic and Social Commission for Asia and the Pacific (ESCAP) and the World Association of Investment Promotion Agencies (WAIPA). During the trip, they also visited Thailand's Charoen Pokphand Group and the Young Thai Entrepreneurs Association. (See Photo 3-4)



Photo 3



Photo 4

February 22

Wang Junli, Chairman of the Weihai Association of Enterprises with Foreign Investment, visited SHFIA, where he was received by Liu Sheng, Vice Chairman and Secretary–General of SHFIA, for exchange of views.

February 27

The Huangpu District People's Congress Financial and Economic Committee and the Huaihai Sub–District People's Congress Working Committee held an offline symposium between people's congress deputies, business representatives and government officials at SHFIA. Themed "Co–Exploring How to Optimize the Business Environment and Boost the Quality and Efficiency of Government Services", the symposium focused on how to optimize the business environment for foreign investors. Xu Huiming, Deputy Director of the Standing Committee of the Huangpu District People's Congress, attended the symposium and delivered a keynote speech, where Huang Feng, Chairman of SHFIA, was also present and delivered a speech.

February 27

Liu Sheng, Vice Chairman and Secretary–General of SHFIA, attended the third general meeting of the sixth session of Shanghai Fengxian District Association of Enterprises with Foreign Investment, where he also delivered a speech.

List of enterprises visited (8 enterprises):

Evonik (Shanghai) Investment Management Co., Ltd.

The State of Idaho (US) China Office

Shanghai Certified Public Accountants (Special General Partnership)

Kailong Investment Management (Shanghai) Co., Ltd.

Shanghai Jiageng Enterprise Management Consulting Co., Ltd.

Intralox Conveyor Belt Shanghai Co., Ltd.
Watson & Band Law Offices
Tiantai Law Firm Shanghai Office

SHFIA Events

In February, SHFIA held 6 events. Throughout 2023, SHFIA has held a total of 8 events.

Empowering SMEs Seminar Series: IKEA's Approach to Purchasing and Supply Chain Management

On February 10, SHFIA held the first session of its "Empowering SMEs" seminar series in 2023, themed "IKEA's Approach to Purchasing and Supply Chain Management". The seminar invited Song Yan, Strategic Purchasing Manager of IKEA Purchasing and Logistics Area East Asia, to introduce IKEA's purchasing model and supplier management, and share IKEA's best practices in supply chain management. Attracting 107 representatives from SHFIA member enterprises, it helped SMEs optimize their supply chain management and enhance supply chain efficiency and resilience.

Seminar on "Escaping the Second Recession-2023 Global Macro Outlook" by FIEs Community@Hongqiao

On February 14, the Hongqiao International Central Business District's FIEs Community@Hongqiao held its first event of the year themed "Escaping the Second Recession-2023 Global Macro Outlook". The seminar invited Chen Dafei, a senior macroeconomic analyst from Sinolink Securities, to introduce the global economic cycle, compared global economic recessions since the 1960s, and analyzed the economic trends of the US, the EU and emerging markets in 2023, and proposed the outlook of China's development strategies such as the "Dual Circulation" growth pattern, expansion of domestic demand, and industrial upgrading. Nearly 60 representatives of enterprises and government agencies from Shanghai and the Yangtze River Delta region attended the seminar. Also at the event, Zhu Yinghua, Deputy Director of the Investment Promotion Division at the Administration Committee of the Shanghai Hongqiao International Central Business District, presented the district's four key functions, namely "transportation, commerce, exhibition, and innovation", as well as its key advantages and industrial layout. (See Photo 5)

Seminar on Sino-Japanese Economic Trends and New Year Symposium for Japanese Enterprises

On February 21, SHFIA's Japanese Enterprises Branch held the Seminar on Sino-Japanese Economic Trends and New Year Symposium for Japanese Enterprises at the city's Garden Hotel. As the branch's first event of the year, it attracted representatives of more than 70



Photo 5



Photo 6

Japanese enterprises from various industries. The event was divided into three parts:

1. Professor Li Xiaogang, Director of the Foreign Investment Research Center at the Shanghai Academy of Social Sciences, shared the current status of Sino-Japanese relations and the prospect of future trends;
2. Zhang Wule, a police officer from the Shanghai Public Security Bureau Huangpu Branch, presented China's latest immigration policies; and
3. Member enterprises engaged in free interaction and exchange.

Fan Hong, Director of SHFIA's Comprehensive Administration Division, attended the event, and delivered a New Year speech on behalf of the association, while Zhang Xin, Chairman of the Japanese Enterprises Branch, introduced the branch's planned events in 2023, before member enterprises were given time to enjoy lively and relaxed interaction and exchange. (See photo 6)

Seminar on Policies that Facilitate Cross-Border Trade

On February 23, SHFIA joined hands with the Shanghai Branch of China Construction Bank (CCB) to hold a seminar on policies that facilitate cross-border trade. At the seminar, officials from the People's Bank of China Shanghai Head Office and the State Administration of Foreign Exchange Shanghai Branch presented relevant policies such as cross-border RMB settlement and foreign trade payment facilitation, while the CCB Shanghai Branch shared related products and services, and invited business representatives to share and exchange views on experiences of settlement facilitation. The seminar attracted a total of more than 150 enterprises to participate, either online or offline.

February Event Review:

	Time	Theme
Government-Business Communication	February 27	2023 Shanghai Commerce Situation Briefing

	Time	Theme
MPI	February 14	The Present and Future of Artificial Intelligence
FIEs Community@ Hongqiao	February 14	Escaping the Second Recession-2023 Global Macro Outlook
Empowering SMEs Seminar Series	February 10	IKEA's Approaching to Purchasing and Supply Chain Management
Policy Seminars	February 23	Seminar on Policies that Facilitate Cross-Border Trade
Branch Activities	February 21	Seminar on Sino-Japanese Economic Trends and New Year Symposium for Japanese Enterprises

New Members

In February, SHFIA welcomed 7 new members. And throughout 2023, 12 new enterprises have joined the association.

NYK LINE (China) Co., Ltd.

Established on October 1, 1885, by born of the merger of Mitsubishi Mail Steamship Company and Kyodo Unyu Kaisha, NYK has grown into one of the world's leading logistics companies over 137 challenging and innovative years. By the end of March 2022, NYK operated a fleet of 658 ships and a number of cargo planes and trucks. Not only the fleet, but also the global subsidiaries/affiliates and more than 35,000 employees form a strong and efficient network of operations, committed to the development and progress of human society with high-quality logistics solutions across sea, land and air. Since its establishment in Shanghai in 1995, NYK LINE (China) Co., Ltd. has been engaged in education, environmental protection, charity and other activities in China for nearly 30 years.

Konica Minolta Business Solution (China) Co., Ltd.

Established in 2005 and headquartered in Shanghai, Konica Minolta Business Solution (China) Co., Ltd. (hereinafter referred to as "Konica Minolta") is a wholly-owned subsidiary of Konica Minolta, Inc. in China. It currently has 10 direct branches in Beijing, Guangzhou, Shenzhen, Chengdu, Wuxi and other places, with the channel service network covering the whole country.

Adhering to the "customer-centric" business philosophy, Konica Minolta actively practices the corporate slogan of "Creativity changes the world", adheres to innovation-driven innovation, and brings new value experience to users of various industries with unique innovative products, personalized digital solutions and high-quality after-sales service, which has become a new business model in the era of digital office. With leading innovative ideas and strong solution strength, Konica Minolta now provides professional and efficient digital integrated value-added services to users in manufacturing, medical, financial and insurance, logistics, education and other industries.

Suzano Shanghai Limited

Suzano is the world's largest producer of market pulp, a reference in the innovation and production of renewable, bio-based materials from eucalyptus trees for consumer and industrial use. Our responsibly grown materials provide over 2 billion people in more than 100 countries, including printing and writing paper, tissue, paper cups and straws, paperboard packaging, toilet paper and textiles, while our fluff for absorbent products is found in diapers and feminine hygiene items. Suzano's history spans 98 years and is listed on the B3 stock exchange in Brazil (SUZB3) and the NYSE (SUZ) in the United States.

Suzano began its presence with a representative office in Shanghai in 2007 and changed it to a fully-owned subsidiary in 2020. Its main business is pulp sales in Asia, with a professional logistics team, an experienced technical team and a customer-centric commercial team.

Shanghai TOTOLE Food Ltd.

TOTOLE was founded in 1988 and joined Nestlé in 1999. Shanghai TOTOLE Food Ltd. is one of the drafting units of chicken bouillon and chicken powder industrial standard in China. TOTOLE products include two major categories with various series, solid complex condiments and liquid freshness-enhancing condiments, and different sub-brands, with nearly 500 product items. With more than 4,000 employees, the Group's products reach 100 million households, 400 million consumers and 500,000 restaurants. Products are sold in 5 continents and more than 30 countries. The headquarter of TOTOLE and its two factories are located in Jiading District, Shanghai, which is a major contributor to the local tax.

Shanghai Camozzi Automation Control Co., Ltd.

Since the establishment of CAMOZZI in 1964, over more than 50 years development, CAMOZZI has a worldwide network in more than 70 countries with 25 branch offices, 53 exclusive distributors and 8 world factories.

Shanghai Camozzi, as the Chinese network of Camozzi Automation S.p.A, is located in Shanghai Jiading Malu Industrial Zone, occupying a land area of 38,000 square meters and a floor space of 13,000 square meters, which is equipped with large warehouses and complete processing and testing equipment. Shanghai Camozzi is comprised of a domestic network of sales offices in Shanghai and more than 10 cities in China. Together with the Headquarters, we offer a range of components and systems as well as technologies for the industrial automation, the control of fluids and for applications dedicated to the transportation and health industries.

Shanghai Fenqile Information Technology Services Co., Ltd. Shanghai Branch

Lexin is a leading new consumer digital technology service provider in China, founded in August 2013. With technological innovation, it has continuously created new consumption methods, development a new consumption service ecosystem with the core of installment consumption brand installment music, digital full scene installment consumption product Lehua card, and pay as you go product purchase, opened up online and offline consumption scenarios, helped hundreds of millions of users consume happily, and helped businesses improve their business capabilities through technology, We will help accelerate the construction of China's new business civilization and promote the healthy and vigorous development of the Chinese economy. At present, Lexin has built two growth pillars of financial digital science and technology retail around a core business of consumer finance, and built a new consumption ecosystem to serve financial institutions, brand merchants, small and micro enterprises and new citizens. By the end of 2021, the number of Lexin users has reached 165 million, and the annual trading volume has exceeded RMB 210 billion.

As a new consumer digital technology service provider, Lexin shares users, scenarios, technologies, and operational capabilities, and provides merchants with the value of promoting transaction transformation, increasing transaction frequency, increasing customer unit price, locking long-term transactions, enriching membership system, and settling private domain traffic. It attracts more and more merchants and financial partners to join, creating a stable, open, and win-win new consumption ecosystem, so that new consumption unleashes the maximum growth potential. Since its establishment in 2013, Lexin has achieved exponential growth, with a compound annual growth rate of 200%, becoming one of the leading enterprises in China's new consumer industry.

Oda (Shanghai) Enterprise Consulting Co., Ltd.

Founded in early 2023, Oda (Shanghai) Enterprise Consulting Co., Ltd. focuses on providing comprehensive corporate services for Japanese enterprises in China and Shanghai, including but not limited to product launch services for Japanese enterprises, legal consultation (contract review, legal services for business negotiations, labor disputes, legal proceedings) and other services. In addition, in order to strengthen the exchange and mutual learning between traditional Chinese culture and world culture, the company organizes cultural and art exchange activities (paintings) on a regular basis to enhance the friendship between different countries.



上海市外商投资协会 Shanghai Foreign Investment Association
地址 Address : 上海市黄浦区淮海中路 138 号上海广场 29 楼
29F, Shanghai Plaza, No.138 Middle Huaihai Rd, Huangpu District,
Shanghai
微信公众号 WeChat: 上海市外商投资协会
联系人 Contact Person: 陶佳欣
电话 Tel: 021-62752995
邮箱 E-mail: jiaxin.tao@safi.org.cn