



SHANGHAI  
FOREIGN INVESTMENT  
ASSOCIATION  
上海市外商投资协会



## 上海市外商投资协会月度工作简报

2021年 第1期

Shanghai Foreign Investment Association

Vol. 1, 2021

# MONTHLY REPORT

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## 概要

2021年1月，上海市外商投资协会召开了上海外企志愿服务联盟第三届理事会第一次工作会议，举办了人力资源管理公开课、第四届进博会推介会等培训讲座。有9家企业新加入协会大家庭。

## 企业交流

1月7日，协会黄峰会长走访罗氏诊断，总经理姚国樑一行接待并进行交流。

1月18日，协会会长黄峰接待了安靠公共关系部高级总监崔盛林和高级经理陈杰。崔盛林总监对2020年疫情爆发初期协会为企业解决防疫物资短缺表达感谢，并代表安靠中国区总裁曹持论向协会赠予了奖杯。（图1）

1月20日，上海广告有限公司行政人事总监黄慧群一行来访。协会常务副秘书长李洁接待并进行交流。

1月26日，协会会长黄峰、副会长兼秘书长刘生走访东丽（中国）投资有限公司，受到了公司董事长兼总经理首藤和彦及其他高管接待。东丽公司介绍了公司的发展历程、主要业务板块和在中国的未来发展方向。黄峰会长介绍了协会2020年的全年工作，并表示在新的一年里要加强与会员企业各部门人员的联系，把协会的服务落到实处。（图2）



图1



图2

### 走访与接待企业名单：

- 安靠封装测试（上海）有限公司
- 上海广告有限公司
- 罗氏诊断产品（上海）有限公司
- 碧迪医疗器械（上海）有限公司
- 东丽（中国）投资有限公司

## 各界互动

1月6日，由国际WELL建筑研究院（IWBI）与瑞安房地产、上海市外商投资协会联合主办的“健康人居万里行”活动在上海瑞安房地产总部办公室举行。协会黄峰会长出席并致辞。

1月6日，黄浦区召开投资促进大会，协会黄峰会长参会。

1月6日，嘉定区举行嘉定新城新一轮建设暨首期重大项目启动仪式。协会刘生副会长出席并参与“企业家走进嘉定”活动启动仪式。

1月6日，协会常务副秘书长李洁走访黄浦区外商投资企业投诉中心。该投诉中心由黄浦区外商投资协会承接。黄浦区外资协会秘书长沈琳接待并交流。

1月8日，协会黄峰会长走访普陀区外商投资企业投诉中心。普陀区外商投资企业投诉中心由普陀区中小企业服务中心具体落实投诉工作。普陀区商务委主任李刚、商务委副主任戴耀艳接待及交流。

1月14日，团市委举办了“百川杯”上海市第二届非公有制经济组织青年公益创新大赛总决赛暨颁奖会。本次参赛的项目覆盖了扶贫援助、生态环保、社区服务、疫情防控等各个公益类型。协会常务副秘书长李洁受邀担任评委并宣读获奖名单。（图3）

1月15日，协会副会长兼秘书长刘生走访奉贤区外商投资企业协会，实地查看区外商投资企业投诉中心落实情况，了解区协会近期业务开展和新会员发展情况，并就办会工作进行了交流。（图4）



图3



图4

1月15日，协会常务副秘书长李洁走访长宁区外商投资企业投诉中心，长宁区外商投资协会前会长、顾问孙洪娣、副秘书长王建勋接待。孙洪娣介绍了长宁外资企业的情况、长宁区外资协会的办会模式，以及长宁区外商投资企业投诉中心的设立情况。

1月18日，中英贸易协会华东区总监、上海代表处首席代表麻伟锋来访。协会会长黄峰、常务副秘书长李洁接待并进行交流。

1月20日，协会会长黄峰接待上海市人民政府外事办公室副主任马颖慧一行，双方就合作事宜进行深入讨论。

1月21日，协会会长黄峰赴松江区了解松江区外商投资企业投诉中心情况。松江区经委主任陈容接待了黄会长，介绍了松江区外资工作情况，并对双方2021年计划开展的合作进行了交流。随后，黄会长走访松江区外商投资企业投诉中心办公场地，实地了解投诉中心的人员、场地等落实情况。

1月22日，协会会长黄峰走访崇明区外商投资企业投诉中心参观投诉工作落实情况并与崇明区经济委员会、崇明区外商投资企业协会领导召开座谈会，交流投诉及协会工作。崇

明区外商投资企业投诉中心由崇明区中小企业服务中心具体落实投诉工作，崇明区经济委员会陈尧主任、顾立超副主任、崇明区外资协会黄海华会长、张欢理事、陆慧莲秘书长参与接待及交流。

1月25日，协会黄峰会长走访宝山区商务委并参观宝山区外商投资企业投诉中心。该投诉中心具体工作由宝山区外商投资服务中心承接。宝山区商务委主任叶强、副主任饶宇循接待并交流。

1月26日，协会会长黄峰拜访上海市应急管理局马坚泓局长。马局介绍了应急管理局的主要工作职能和方向，近期为外商投资企业举办的活动和协会可以在政策解读、企业诉求解决等方面合作。黄会长表示愿意积极配合应急局的相关工作，共同服务好沪外资企业。

1月30日，上海市志愿服务公益基金会第一届理事会第十一次会议及第二届第一次理事会会议在上海社会科学会堂举行。上海市外商投资协会会长黄峰当选为新一届理事。（图5）

## 分会动态

### 协会黄峰会长带领医药健康委员会企业赴海南参观考察

1月11-13日，协会黄峰会长带领美敦力、科文斯、罗氏诊断、武田制药、诺华制药、默沙东6家会员企业赴海南参观考察。11日赴海南国际经济发展局，与局长韩圣健一行进行座谈。12日赴博鳌乐城实地参观，并拜访省药监局，药监局主要负责人李治平及两位副局长接待，详细介绍了最新政策趋势。13日与洋浦经济开发区管委会进行了会见交流，全面了解海南自贸港政策。在省政府的支持下，协会与海南建立了长期合作机制，为会员单位与海南政府交流提供平台。（图6）

### 上海外企志愿服务联盟第三届理事会第一次工作会议

1月20日，协会召开上海外企志愿服务联盟第三届理事会第一次工作会议。协会会员部主任马蓝总结汇报了联盟的当前工作，包含：联盟新成员加入情况、新加盟单位提出的志愿服务项目、专项基金更新情况。联盟秘书长韩琦介绍了2021年度联盟行动方案，与副理事长及理事单位围绕如何在当前新形势下更好地开展志愿服务工作展开了深入探讨。协会黄峰会长参加。



图5



图6

## 培训讲座

### 与业务共舞，数字化人力资源之旅

1月13日，协会举办了人力资源管理公开课“与业务共舞，数字化人力资源之旅”。邀请德勤管理咨询公司合伙人袁海介绍了在后疫情时代下人力资源数字化转型的必然性和迫切性，以及员工行为模式的改变。来自丰田汽车、荷美尔、辉瑞、津村制药等40位企业HR负责人参会。

## 第四届进博会专场推介会

1月27日，中国国际进口博览局与协会共同举办了第四届中国国际进口博览会专场推介会。会议以线上直播形式进行，进博局相关处室对第四届进博会各展区设置及技术装备、服贸两个展区的亮点特色做了介绍，并就常态化实施展品税收优惠政策向企业进行了说明。中国国际进口博览局副局长刘福学、协会会长黄峰等领导线上出席活动。

上海市外商投资协会将全力配合进博局做好第四届进博会招展和服务的工作。如会员企业有意报名参加第四届进博会，或有任何进博会的相关问题，均可咨询协会对口联络员。（图6）

回看地址：<https://meeting.tencent.com/l/kHfXjP9EW4DA>

密码：0125

## 新会员

### 赫力晟（上海）企业咨询有限责任公司

赫力晟是一家集法律、财务和税务服务于一体的综合性外资咨询公司，由一名来自香港特别行政区的股东全资设立。公司在全球30多个国家和地区设有办公室。多年来，公司通过提供专业且量身定制的咨询服务，为企业和个人在复杂的营商环境和跨语言、跨文化的巨大差别中预见风险，为客户的投资保驾护航。

### 艾尔建信息咨询（上海）有限公司

艾尔建信息咨询（上海）有限公司（简称“艾尔建美学”）前身是全球制药公司艾尔建的中国分公司。公司设立于2009年，目前在华业务覆盖28省，员工近千人，总部办公室位于静安区恒隆广场。

2020年1月，艾尔建医疗器械（上海）有限公司落户外高桥保税区，并于4月被市商务委认证为“跨国公司地区总部”。艾尔建美学旗下拥有多个前沿美学品牌和产品，包括保妥适®（肉毒素）、乔雅登®（玻尿酸）、酷塑®（冷冻减脂仪）、SKINMEDICA（功能性抗衰护肤品）等。据最新数据，在美国，艾尔建美学产品在肉毒素、填充、身体塑形领域的市场占有率分别为66%、47%和73%，均位列各领域第一。产品在中国市场同样领先各个治疗领域。

### 恒生银行（中国）有限公司

恒生银行（中国）有限公司（恒生中国）为香港恒生银行有限公司全资附属子公司。恒生银行创立于1933年，是香港最大的上市公司之一，截至2020年06月30日市值为港币2,487亿元。恒生银行于1985年进入中国内地市场，于深圳设立代表处，1995年于广州设立第一家分行，并于2007年5月成立全资附属公司恒生银行(中国)有限公司。总部位于上海浦东，业务条线包括零售银行与财富管理、商业银行业务、环球银行与环球市场业务。

### 埃森哲（中国）有限公司

埃森哲公司注册于爱尔兰，是一家全球领先的专业服务公司，在数字化、云计算与网络安全领域拥有全球领先的能力。公司是《财富》全球500强企业之一，目前拥有约51.4万名员工，服务于120多个国家的客户。

埃森哲在中国市场开展业务30余年，拥有一支1.7万多人的员工队伍，分布于多个城市，包括北京、上海、大连、成都、广州、深圳、香港和台北等。作为可信赖的数字化转型卓越伙

伴，公司帮助中国企业和政府把握数字化力量，通过制定战略、优化流程、集成系统、部署云计算等实现转型，提升全球竞争力，从而立足中国、赢在全球。

### **广瀨（中国）企业管理有限公司**

广瀨（中国）企业管理有限公司（以下简称“广瀨中国”）是日本广瀨电机株式会社在中国进行连接器产品销售的统括公司，总部位于上海。日本广瀨电机株式会社1937年成立于日本东京，是全球领先的连接器研发、生产、销售企业，位列全球十大连接器品牌。

广瀨中国自2001年正式开始在国内进行营销活动至今，已在中国拥有4家分公司(分别位于上海、北京、深圳、广州)，同时在全国各地设立了十几个办事处及SOHO据点，形成了覆盖全国的营销网络，给广大客户提供产品和服务。目前中国公司销售额已占整个集团销售总额的三分之一，中国已成为广瀨电机最重要的市场之一。

### **达索系统**

达索系统成立于1981年，总部位于法国，在全球140多个国家拥有业务，雇员超过2万名。达索系统于2005年进入中国，注册地在上海浦东新区，注册资本7817万元人民币，中国目前在北京和广州设有分公司。十五年来，达索系统中国业务收入增长了20倍，与200多位经销商共同服务超过5000家中国企业。

在中国，达索系统的3DEXPERIENCE解决方案已经在包括航空航天、汽车交通、船舶、工业设备、高科技等11个行业有成熟且深入的应用，助力中国航天科技、中船工业、中航工业、中国商飞、上汽集团、华为、中车、联想等中国工业企业实现智能制造转型升级。达索系统为行业客户提供了量身定做的解决方案，帮助其进行数字化转型，完善产品创新、协同和管理，加速市场反应并提升核心竞争力。

### **沙特基础工业公司**

沙特基础工业公司（SABIC）是世界知名的多元化化工企业，总部位于沙特利雅得。SABIC的制造工厂遍布全球多个国家和地区，包括美洲、欧洲、中东和亚太地区，产品涵盖化学品、通用以及高性能塑料，农业营养素和钢铁。目前，SABIC在上海拥有一座先进的研发中心，并在上海、广州和重庆建有三家工厂，业务范围遍及中国14个城市。此外，SABIC与中石化在天津还建有一家合资公司中沙（天津）石化有限公司（SSTPC），为中国打造了一座现代化的石化综合体。

### **方达律师事务所**

方达律师事务所成立于1993年，是一家同时提供中国法与中国香港特别行政区法法律服务的综合性律师事务所。律所拥有约700名律师，办公室分布于北京、广州、香港、上海和深圳。团队除中国律师外，还包括大量在澳大利亚、英格兰和威尔士、新加坡、美国和中国香港地区的执业律师。律所成功协助客户完成了诸多具里程碑意义的重大交易和案件，也在各类重大复杂且没有先例的争议中代表客户获得有利结果。

### **宜家贸易（中国）有限公司**

宜家贸易中国依据宜家全球贸易架构的要求而建立，其下有宜家贸易（中国）有限公司、宜家食品贸易（中国）有限公司、宜家物流分拨（天津）有限公司等6个法人企业，母公司是位于瑞士的IKEA Supply AG。在宜家的价值链上，宜家贸易中国负责宜家亚太区的贸易业务，现有约115名员工分布在上海，天津，深圳，南通和东莞。宜家贸易中国拥有共计约47.8万

立方米的仓储空间,从供应商处采购宜家产品,存储并分销,将产品销售给亚太地区宜家零售商。宜家贸易中国负责签约购买、进出口及保税仓库管理、贸易批发定价、产品合规等贸易环节,为宜家品牌特许经销商提供宜家产品。作为一个具备财务、关务、法务及公司治理、风险及合规、资产管理的组织,宜家贸易中国也向英特宜家集团位于中国地区的各个公司提供企业服务。

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## SUMMARY

In January 2021, Shanghai Foreign Investment Association (SHFIA) held the first working meeting of the third council of FIE Volunteer Alliance, held training lectures on human resource management, jointly held the 4th CIIE promotion conference, and welcomed 9 new members.

## CONNECTING WITH MEMBER COMPANIES

On Jan.7, Huang Feng, Chairman of SHFIA visited Roche Diagnostics. Yao Guoliang, General Manager of the company, received him and exchanged views.

On Jan.18, Huang Feng, Chairman of SHFIA, received Cui Shenglin, Senior Director of Public Relations and Chen Jie, Senior Manager of Amkor. Mr. Cui Shenglin expressed his gratitude to SHFIA for helping provide epidemic prevention materials for the enterprise in the early stage of the outbreak of the COVID-19, and presented the trophy to SHFIA on behalf of Cao Chilun, President of Amkor China.(Image1)

On Jan.20, Echo Huang, HR & Administration Director of Shanghai Advertising Co., Ltd., visited SHFIA. Jessica Li, Executive Deputy Secretary General of SHFIA received her and exchanged views.

On Jan.26, Huang Feng, Chairman of SHIFA, and Liu Sheng, Vice Chairman and Secretary General, visited Toray Industries (China). Shuto Kazuhiko, Board Chairman and General Manager of the company and other senior executives received them. Toray introduced the company's history, main business and future development direction in China. Chairman Huang Feng introduced the work of SHFIA in 2020, and said that in the new year, SHFIA strives to strengthen the connection with the staff of various departments of member companies and provide good services.(Image2)

### List of Companies Visited and Received

- Toray Industries (China) Co., Ltd.
- Shanghai Advertising Co., Ltd.
- Amkor Assembly & Test (Shanghai) Co., Ltd.
- Becton Dickinson Medical Devices(Shanghai) Co.,Ltd.
- Roche Diagnostics (Shanghai) Ltd.





Image 1



Image 2

## INTERACTION AND EXCHANGE

On Jan.6, the "WELL Journey" event co-hosted by IWBI, SHUI On Land and SHFIA was held in the Shanghai SHUI On Land Headquarters Office. Huang Feng, Chairman of SHFIA attended the event and delivered a speech.

On Jan.6, Huangpu District held an investment promotion conference. Huang Feng, Chairman of SHFIA attended.

On Jan.6, Jiading District held a launch ceremony of major construction projects. Liu Sheng, Vice Chairman of SHIFA attended and participated in the launch ceremony of "Entrepreneurs Entering Jiading Program".

On Jan.6, Jessica Li, Deputy Secretary General of SHFIA visited the Center for Complaints of Foreign-invested Enterprises Huangpu. The center is operated by the Huangpu Foreign Investment Association. Shen Lin, Secretary General of Huangpu Foreign Investment Association, received the group and exchanged views.

On Jan.8, Huang Feng, Chairman of SHFIA visited the Center for Complaints of Foreign-invested Enterprises Putuo. The center is operated by Putuo SME Service Center. Li Gang, Director of the Putuo Commerce Committee, and Dai Yaoyan, Deputy Director of the Putuo Commerce Committee, received him and exchanged ideas.

On Jan.14, Shanghai Committee of Chinese Communist Youth League held the "Baichuan Cup" Second Shanghai Non-public Economic Organization Youth Charity Innovation Competition Final and Award Ceremony. The submitted projects covered various public welfare fields including poverty alleviation, ecological environmental protection, community services, epidemic prevention and control. Jessica Li, Deputy Secretary General of SHFIA, was invited as one of the judges and also announced the winners. (Image3)

On Jan.15, Liu Sheng, Vice Chairman and Secretary General of SHFIA, visited the Fengxian Foreign Investment Enterprise Association to check the Center for Complaints of Foreign-invested Enterprises Fengxian. He learned the business and the development of new members of the association and carried out the work exchange. (Image4)



Image 3



Image 4

On Jan.15, Jessica Li, Deputy Secretary General of SHFIA, visited the Center for Complaints of Foreign-invested Enterprises Changning and was received by Sun Hongdi, Former Chairman and Consultant and Wang Jianxun, Deputy Secretary-General of the Changning Foreign Investment Association. Sun Hongdi introduced the situation of foreign-invested enterprises in Changning, the model of operation of the association and the establishment of the complaint center.

On Jan.18, Ma Weifeng, Director East China Chief Representative Shanghai of China-Britain Business Council, visited SHFIA, and was received by Huang Feng, Chairman of SHIFA and Jessica Li, Deputy Secretary General of SHFIA. Both parties exchanged views and discussed on the future cooperation.

On Jan.20, Huang Feng, Chairman of SHIFA, received Ma Yinghui, Deputy Director of Foreign Affairs Office of the Shanghai Municipal People's Government. They made the discussion on the cooperation between the two parties.

On Jan.21, Huang Feng, Chairman of SHFIA, went to Songjiang District. Chen Rong, Head of the Songjiang Economic Committee, received him. He introduced Songjiang's foreign investment work and exchanged views on the cooperation planned by both parties in 2021. Later, Chairman Huang Feng visited the Center for Complaints of Foreign-invested Enterprises Songjiang to learn about the staffing and venue of the complaint center.

On Jan.22, Huang Feng, Chairman of SHFIA visited the Center for Complaints of Foreign-invested Enterprises Chongming to see the implementation of the center and met with the leaders of the Chongming Economic Committee and the Chongming Foreign-invested Enterprise Association to exchange views on the complaints center and the association. The center is operated by the Chongming SME Service Center. Chen Yao, Head of Chongming Economic Committee, Gu Lichao Deputy Director of Chongming Economic Committee, Huang Haihua, Chairman of Chongming Foreign Investment Association, Zhang Huan, Council of the association and Lu Huilian, Secretary General, attended the event.

On Jan.25, Huang Feng, Chairman of SHFIA visited Baoshan Commerce Committee and the Center for Complaints of Foreign-invested Enterprises Baoshan. The center is operated by Baoshan Foreign Investment Service Center. Ye Qiang, Director of the Baoshan Commerce Committee, and Rao Yu, Deputy Director of the Baoshan Commerce Committee, received him and exchanged views.

On Jan.26, Huang Feng, Chairman of SHIFA, visited Shanghai Emergency Management Bureau, Ma Jianhong, Director of the emergency management bureau, received him. Mr. Ma introduced the main functions and development of the bureau and said the two parties can cooperate in policy interpretation and solving of corporate issues. Chairman Huang Feng expressed his willingness to actively cooperate with the relevant work of the emergency bureau and jointly serve foreign-invested enterprises in Shanghai.

On Jan.30, the eleventh meeting of the first council and the first meeting of the second council of the Shanghai Volunteers Foundation were held in the Shanghai Social Science Hall. Huang Feng, Chairman of SHFIA, was elected as the new council member.(Image 5)

## SHFIA BRANCH EVENTS

### Chairman Huang Feng led the Healthcare Working Committee's Member Companies to visit Hainan

On Jan.11-13, Huang Feng, Chairman of SHFIA led 6 member companies of healthcare working committee including Medtronic, Covance, Roche Diagnostics, Takeda Pharmaceuticals, Novartis Pharmaceuticals, and Merck to visit Hainan. On Jan.11, they visited Hainan Economic Development Bureau and received by Han Shengjian, Director of the bureau. On Jan.12, they went to Boao Lecheng and visit Drug Administration. The main leader and two vice director received and introduced the latest policy trends. On Jan.13, they met and exchanged with the Management Committee of Yangpu Economic Development Zone to fully understand the Hainan Free Trade Port policy. With the support of the provincial government, SHFIA has established a long-term cooperation mechanism with Hainan to provide a platform for member companies to communicate with the local government.(Image6)

### The first working meeting of the third council of FIE Volunteer Alliance

On Jan.20, SHFIA held the first working meeting of the third council of FIE Volunteer Alliance. Ma Lan, Director of the membership department of the association, summarized and reported on the current work of the alliance, including the joining of new members, the voluntary service projects proposed by the new alliance unit, and the update of the fund. Han Qi, Secretary General of the alliance, introduced the 2021 alliance action plan, and conducted in-depth discussions with the vice chairman and director units on how to better carry out volunteer service under the current new situation. Huang Feng, Chairman of SHIFA, attended the meeting.



Image 5

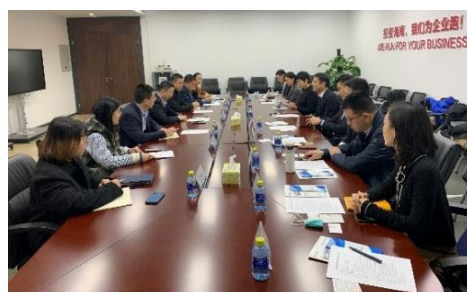


Image 6

## LECTURES

### **Public Human Resource Management Course**

On Jan.13, SHFIA held a public human resource management course, invited Zhong Hai, Deloitte Partner, to introduce the inevitability and urgency of the digital transformation of human resources in the post-epidemic era, as well as the changes in employee behavior patterns. Forty corporate HR leaders from member companies including Toyota Motor, Hormel, Pfizer, and Tsumura Pharmaceutical attended the meeting.

### **The 4th CIIE Promotion Conference**

On Jan.27, China International Import Expo Bureau and SHFIA jointly held an online promotion meeting for the 4th CIIE. The relevant offices of the CIIE introduced the settings of each exhibition area of the 4th CIIE and the highlights of the two exhibition areas of technical equipment and service trade, and gave advice on the normal implementation of tax preferential policies for exhibits. Liu Fuxue, Deputy Director of China International Import Expo Bureau, and Huang Feng, Chairman of SHFIA, attended the conference and made a speech.

SHFIA will fully cooperate with CIIE Bureau in the recruitment and service of the 4th CIIE. If the member company intends to register for the 4th CIIE, or if you have any questions about the CIIE, you can consult the corresponding liaison of the association.

Link: <https://meeting.tencent.com/l/kHfXjP9EW4DA>

Password: 0125

## NEW MEMBERS

### **Horizons (Shanghai) Corporate Advisory Company Limited**

Horizons Corporate Advisory is solely invested by investor from Hong Kong SAR. It is a corporate advisory with a highly specialized focus on cross-border business transactions and their related aspects. In more than 30 countries and administrative regions, Horizons Corporate Advisory provides decision-makers with the resources, the 'know-how' and the finesse that helps businesses succeed worldwide.

### **Allergan Consulting(Shanghai)Co.,Ltd**

Allergan Aesthetics is a global pharmaceutical company. It was established in 2009 and currently has operations in 28 provinces in China, with nearly 1,000 employees, and its headquarter is located in Plaza 66, Jing'an District.

In January 2020, Allergan Aesthetics settled in Wai Gaoqiao Free Trade Zone and was certified as the "regional headquarters of a multinational company" by the Municipal Commission of Commerce in April. Allergan Aesthetics owns a number of cutting-edge aesthetic brands and products, including Botox, Juvederm, Coolsculpting and SKINMEDICA. According to the latest data, in the United States, Allergan's products have 66%, 47% and 73% market share in the fields of botulinum toxin, filling and body shaping. The products also lead in various therapeutic fields in the Chinese market.

### **Hang Seng Bank(China) Limited**

Hang Seng Bank (China) is a wholly-owned subsidiary of Hong Kong Hang Seng Bank Limited. Hang Seng Bank was founded in 1933 and is one of the largest listed companies in Hong Kong, with a market value of HK\$248.7 billion as of June 30, 2020. Hang Seng Bank entered the Chinese mainland market in 1985, established a representative office in Shenzhen, established its first branch in Guangzhou in 1995, and established a wholly-owned subsidiary, Hang Seng Bank (China) Co., Ltd. in May 2007. Headquartered in Pudong, Shanghai, its business lines include retail banking and wealth management, commercial banking, global banking and global markets.

### **Accenture (China) Co., Ltd.**

Accenture is registered in Ireland, it is a world-leading professional services company with world-leading capabilities in the fields of digitalization, cloud computing and network security. Accenture is one of the Fortune Global 500 companies. It currently has approximately 514,000 employees and serves customers in more than 120 countries.

Accenture has been in the Chinese market for more than 30 years and has a workforce of more than 17,000 people in multiple cities, including Beijing, Shanghai, Dalian, Chengdu, Guangzhou, Shenzhen, Hong Kong and Taipei. As a reliable and excellent partner in digital transformation, the company helps Chinese companies and governments grasp the power of digitalization, and achieve transformation through strategy formulation, process optimization, integration of systems, deployment of cloud computing, to enhance global competitiveness, so as to gain a foothold in China and win the world.

### **Hirose Electric (China) Co.,Ltd**

Hirose Electric (China) is the headquarter of Japan Hirose Electric Co., Ltd. for connector product sales in China, headquartered in Shanghai Japan Hirose Electric Co., Ltd. was established in Tokyo, Japan in 1937. It is the world's leading connector research and development, production and sales company, and it ranks among the top ten connector brands in the world.

Hirose Electric China has officially started its domestic marketing activities in 2001. It has 4 branches in China (located in Shanghai, Beijing, Shenzhen, and Guangzhou), and has set up a dozen offices and SOHO locations across the country. A nationwide marketing network has been formed to provide customers with products and services. At present, the sales of Chinese companies have accounted for one-third of the total sales of the entire group, and China has become one of the most important markets for Hirose Electric.

### **Dassault Systems**

Dassault Systems was founded in 1981 and headquartered in France. It has operations in more than 140 countries and employs more than 20,000 people. Dassault Systems entered China in 2005 with its registered address in Shanghai's Pudong New Area with a registered capital of 78.17 million yuan. China currently has branches in Beijing and Guangzhou. In the past 15 years, Dassault Systems' China business revenue has increased by 20 times, and it has served more than 5,000 Chinese companies with more than 200 distributors.

In China, Dassault Systems' 3DEXPERIENCE solutions have been applied in 11

industries including aerospace, automotive transportation, shipbuilding, industrial equipment, high-tech, life sciences, energy and materials, urban construction and regional development, etc. It helps Chinese industrial enterprises such as China Aerospace Science and Technology, China Shipbuilding Industry Corporation, AVIC, COMAC, SAIC Motor, Huawei, CRRC, and Lenovo realize the transformation and upgrading of intelligent manufacturing. Dassault Systems provides industry customers with tailor-made solutions to help them carry out digital transformation, improve product innovation, collaboration and management, management, accelerate market response and enhance core competitiveness.

### **SABIC (China) Holding Co., Ltd**

SABIC is a world-renowned diversified chemical company and headquartered in Riyadh, Saudi Arabia. SABIC's manufacturing factories are located in many countries and regions around the world, including the Americas, Europe, the Middle East and the Asia-Pacific region. Its products cover chemicals, general and high-performance plastics, agricultural nutrients and steel. Currently, SABIC has an advanced R&D center in Shanghai, and has three factories in Shanghai, Guangzhou and Chongqing, and its business scope covers 14 cities in China. In addition, SABIC and Sinopec have established a joint venture company, Zhongsha (Tianjin) Petrochemical Co., Ltd. (SSTPC) in Tianjin, which has built a modern petrochemical complex for China.

### **Fangda Partners**

Founded in 1993, Fangda Partners is a comprehensive law firm that provides both Chinese law and Hong Kong Special Administrative Region law.

The law firm has approximately 700 lawyers with offices in Beijing, Guangzhou, Hong Kong, Shanghai and Shenzhen. In addition to Chinese lawyers, the team also includes a large number of practicing lawyers in Australia, England and Wales, Singapore, the United States and Hong Kong. The law firm has successfully assisted clients in completing many major landmark transactions and cases, and has also represented clients in various major, complex and unprecedented disputes to obtain favorable results.

### **IKEA Supply (China) Co.,Ltd**

IKEA Supply China was established in accordance with the requirements of IKEA's global trade structure. It consists of 6 legal entities including IKEA Supply (China) ,IKEA Food Trading (China) and IKEA Logistics Distribution (Tianjin) the parent company It is IKEA Supply AG. located in Switzerland. In the IKEA value chain, IKEA Supply China is responsible for IKEA's trading business in the Asia-Pacific region. There are currently approximately 115 employees in Shanghai, Tianjin, Shenzhen, Nantong and Dongguan.

IKEA Supply China has a total of approximately 478,000 cubic meters of storage space. It purchases IKEA products from suppliers, stores and distributes them, and sells the products to IKEA retailers in the Asia-Pacific region. IKEA Supply China is responsible for contract purchases, import and export and bonded warehouse management, trade wholesale pricing, product compliance and other trade links, and provide IKEA products to IKEA brand franchisees. As an organization with financial,

customs, legal and corporate governance, risk and compliance, and asset management, IKEA Supply China also provides corporate services to various companies of the Inter IKEA Group in China.



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